



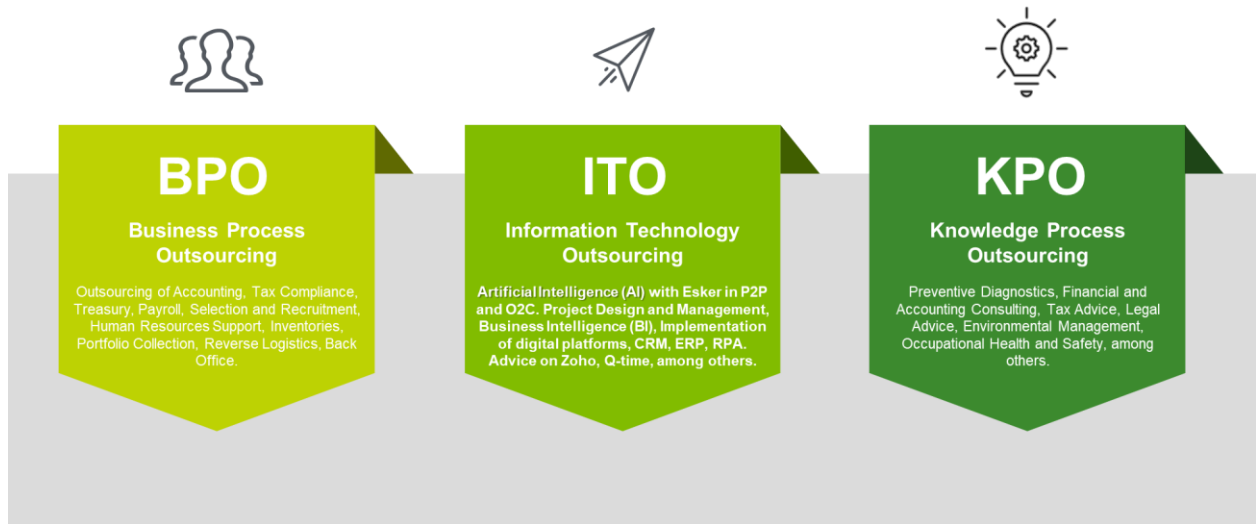
A Global Mission of Our
Organization as an
Integrator of
"Outsourcing" Solutions





About us?

We are a business organization made up of related and independent companies specialized in providing **Outsourcing** services with extensive experience in three strategic segments: **BPO (Business Process Outsourcing)**, **ITO (Information Technology Outsourcing)** and **KPO (Knowledge Process Outsourcing)**.



We have offices in **Colombia, Ecuador, Peru, the United States of America and Spain**, led by professionals with a high level of experience in "**Outsourcing**" services whose objective is to contribute to the improvement of productivity and company results through outsourcing, and optimization of operational activities, functions, and processes (*not core*), improving the level of service, as well as reducing operating costs through specialization, synergies and economies of scale, allowing our clients to focus on the development of main activities of its *Core Business*.

We count with a team of professionals committed to providing first class service applying the best market practices and oriented towards fulfilling the promise of value to our stakeholders.

We seek excellence and be recognized as the first option of our clients in "**Outsourcing**" services. Honesty, integrity, commitment, responsibility, awareness, transparency, and discipline are the principles that represent us as a solid organization committed to God to provide a service with the highest quality.



Outsourcing Solutions

Integrator



BPO | Business Process Outsourcing

- Accounting
- Tax Compliance
- Treasury
- Payroll
- Selection and Search for Talent
- Human Resources Support
- Purchasing Management
- Commercial Portfolio Collection
- Reverse Logistics
- Sales Force
- Order to cash
- Inventories
- Back office



ITO | Information Technology Outsourcing

- Artificial Intelligence (AI) in P2P and O2C
- Project Design and Management
- Business Intelligence (BI)
- Implementation of digital platforms
- Expediente Azul
- Zoho Representation
- QTime
- CRM/ERP Implementation



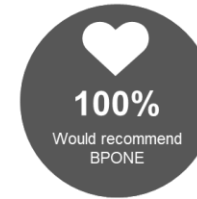
KPO | Knowledge Process Outsourcing

- Preventive Tax Diagnostics
- Financial and Accounting Consulting
- Corporate Due Diligence
- Tax Claim
- Tax Advice
- Legal Advice
- Occupational Health and Safety
- Outplacement
- Staff Orientation
- Business Coaching
- Training and Consulting



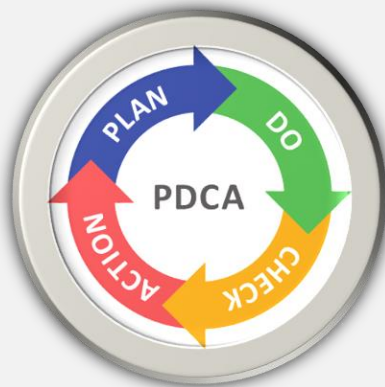
Why BPONE?

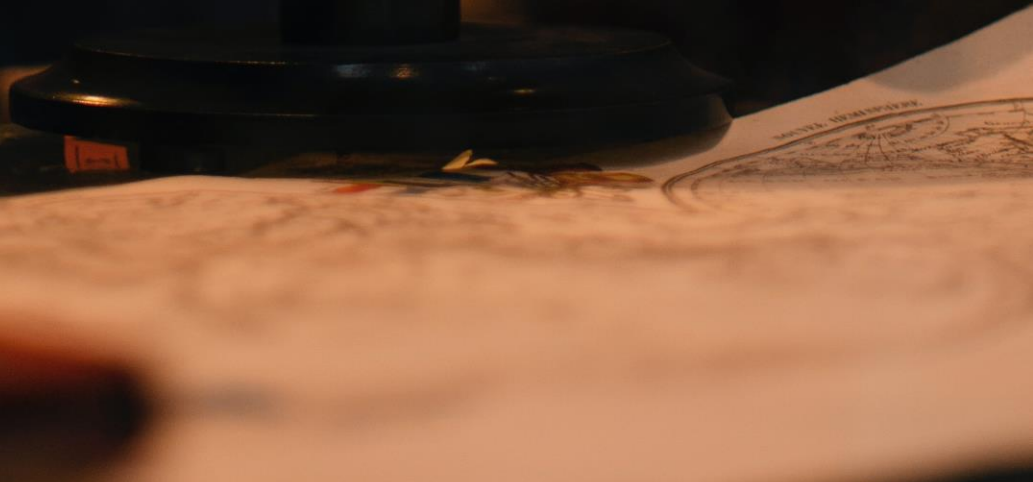
"Because we have exceptional customer satisfaction ratings"



We have implemented the Quality Management System (QMS) which refers to a set of controlled activities that allow improving the performance of organizations, **which has let us obtain quality certifications such as: ISO 9001:2015 and Mucho Mejor Ecuador.**

Our focus on processes is based on the **PDCA cycle:**





International Vision

To be a benchmark of excellence, innovation and social responsibility in the global “outsourcing” market, providing comprehensive and personalized solutions to our clients, with a highly qualified and committed team.

We have the ability to adapt to the needs and expectations of each client, offering flexible and tailor-made services, guaranteeing customer satisfaction, complying with the most demanding quality standards and continuously improving our processes, incorporating the latest technologies and methodologies in our services, always seeking the optimization of resources and the generation of added value, contributing to the sustainable development of society and the environment, respecting human rights, diversity and professional ethics.

Country Managers are the leaders of our offices in the different countries where we operate. Their main responsibility is to ensure compliance with the strategic, financial and operational objectives of the organization in each market. They are a very important part of the success of our organization, as they represent our purpose and principles in each country where we operate.



We believe that we are strategic allies of our clients by providing innovative **outsourcing** solutions that guarantee a sustainable and constantly growing business.

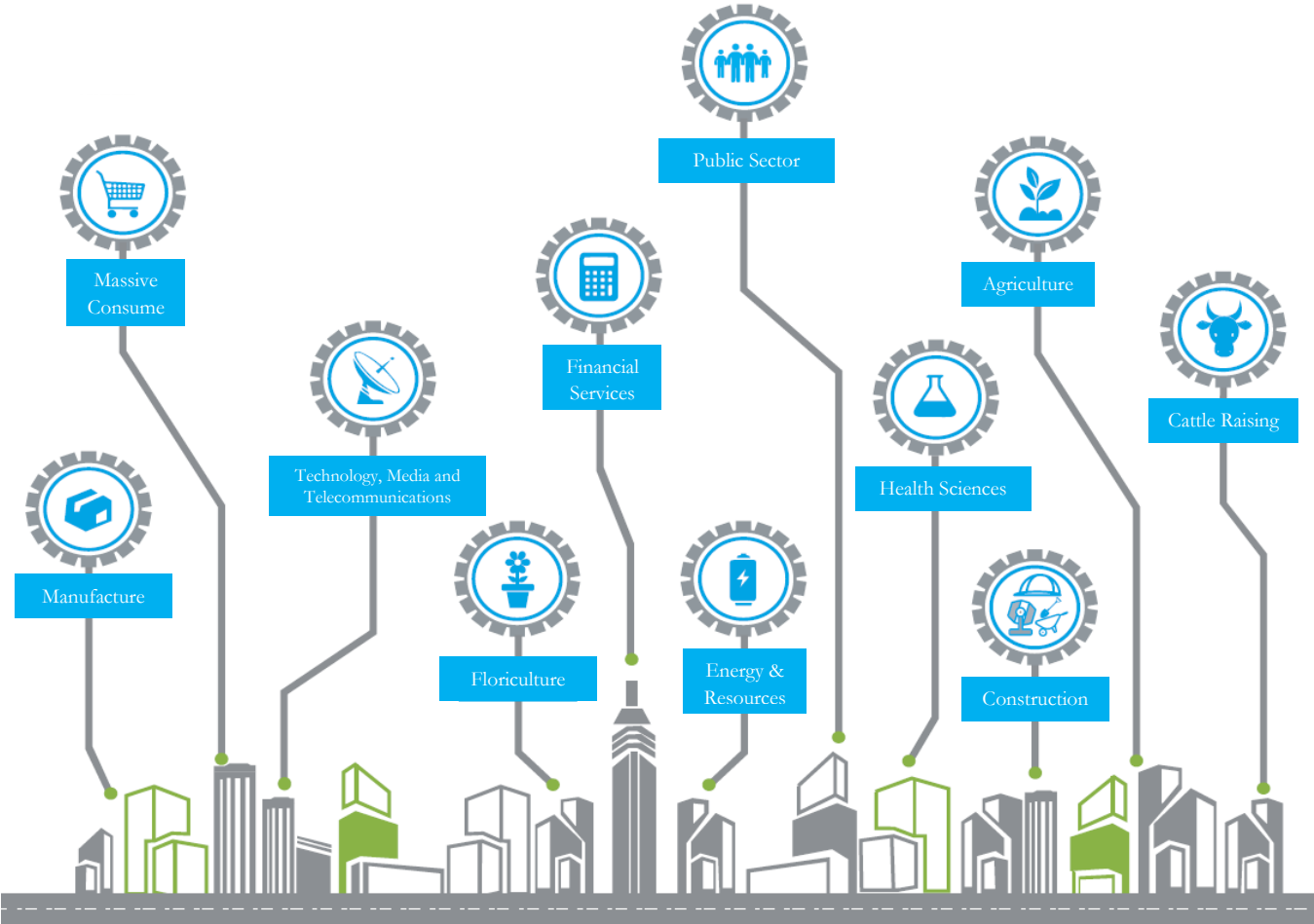


BPONE in the Industry

We offer support in solving the specific needs of the industry, in the development of business integration strategies to optimize the value chain, in the implementation of high-quality management systems, technology, and in the optimization of resources. business.

Our professionals are business consultants who have led important projects for local and multinational companies in different types of industries, which is why we offer all our clients extensive experience, great industry advantages and the highest quality services provided. consistently around the world.

Our goal is to set a global trend, developing a wide range of services for our local and international clients in different industries and lines of business, providing dynamism and efficiency in the provision of our services.



BP ONE

THE BEST PROFESSIONAL OUTSOURCING

Be Positive

Katty Cárdenas

CEO

kcardenas@bp-one.com

Cell. +593 99 648 9282

Javier Candiotti

Country Manager USA

jcandiotti@bp-one.com

Cell. +1 805 328 7901

Carlos Mejía

Country Manager Spain & Colombia

cmejia@bp-one.com

Cell. +34 6749 65159

Fabio Gamarra

Country Manager Colombia

fgamarra@bp-one.com

Cell. +57 317 6487 742

Jim Suasnabar

Country Manager Peru

jsuasnabar@bp-one.com

Cell. +51 994 637 182